**DR. SOHAIL I. KHAN**



**PhD-HR, MBA, M-Com, B-Com, Dip in Comp Engg, MA(Eco)**

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**CAREER OBJECTIVE**

To embark my career in a growth oriented institute having visionary approach and apply my best efforts and learn as much as possible.

**EDUCATION QUALIFICATIONS**

* **Ph-D** in **Human Resource Management** from **R. T. M.** **Nagpur University.** 2016**.**
* **Pursuing M. A. (Economics) Final Year** from **R. T. M.** **Nagpur University.**
* **M.B.A.** in **Marketing Management** and **Human Resource Management** from **KITS- Ramtek, Dist Nagpur (Maharashtra)** 2007-2009.
* **M-Com** from **R. T. M.** **Nagpur University.** Winter 2009
* **B-Com** from **A.G College, Katol Road, R. T. M. Nagpur University,** March **-** 2006.
* **Dip. in Computer Engg.** from **Anjuman Polytechnic, Sadar, Mumbai Board,** March 2001**.**
* **H.S.S.C.** from **S.F.S. College, Nagpur,** **Maharashtra Board**, March -1998
* **S.S.C.** from **St. John’s High School, Nagpur, Maharashtra Board**, March **–** 1996

**WORK EXPERIENCE**

* Worked with Priyanka Marketing as a **Marketing Executive in INDICOM Yellow Pages** for about 2 years (Aug 2001 – May 2003).
* Worked as **Marketing Executive in Fundoo Infotainment Club** at Nagpur for more than 1 year (June 2006 – July 2007).
* Started teaching carrier as a **Lecture in Kamla Nehru Mahavidyalaya** (MBA & MCA Programme), Nagpur and worked during Aug 2009 – May 10.
* Worked in the capacity of **Assistant Professor in Dept. of Management Studies of Kavikulguru Institute of Technology and Science (KITS)**, Ramtek, Dist: Nagpur for almost 6 years (June 2010- April 2016).
* Worked in the capacity of **Head of Department in MBA Department of Tulsiramji Gaikwad-Patil College of Engineering and Technology,** Nagpur for about 3 months (June 2016 – September 2016).
* Worked as **UGC Approved Assistant Professor in NIT Graduate School of Management,** Nagpur (September 2016.- August 2018)
* Presently working as Assistant Professor in the Department of Business Administration in the college of Administration and Economics of Lebanese French University Since Sept 2018.

 **KEY RESPONSIBILITIES HANDLED**

**@** **Kamla Nehru Mahavidyalaya**

* **Project Supervisor:** Guided 5 students for their dissertation work.
* **Faculty In-Charge:** Industrial Tour & Visits
* Various Events were organized for the students

**@ Kavikulguru Institute of Technology and Science (KITS)**

* **Faculty In-Charge:** Industrial Tour & Visits - Identify and organize field trips to enhance curriculum of student managers.
* **Project Supervisor:** Guided more than 20 students for their dissertation work.
* **Faculty In-charge:** Computer Lab.
* **Coordinator:** Department Examinations.
* **Committee Member:** R.T.M. Nagpur University Examination.

**@ Tulsiramji Gaikwad-Patil College of Engineering and Technology**

* Head of the Department
* Head IIPC (Industry Institute Partnership Cell)
* Overall Administration Work

**@ NIT Graduate School of Management**

* Training and Placement Coordinator/Head Corporate Relations

### RESEARCH PUBLICATIONS

* Entrepreneurship, “Role of Entrepreneur in 21st Century in Economic Growth and Development”, Oct 2010, ISSN 93 – 80697 – 84 – 8
* Research Journal, “Strategies of 4Ps for Rural Marketing”, Vol 7. No (1), 2011 -2012, ISSN 0974 – 0317.
* Association of Interdisciplinary Policy Research and Action, “Incredible India: An Education Hub for the World”, ISBN 978 – 81- 926818 – 0 – 1.
* Arthwishva, “A fundamental Analysis of Public Sector Banks in India” Dec 2014, ISSN 2319 – 6289.
* Global Journal for Research Analysis, “Factors Affecting Teachers Job Satisfaction with Special Reference to Ramtek Region”, Vol 4, Issue 02 Feb 2015 ISSN No. 2277 – 8160
* Economics, Management and Sustainability, “The impact of staff training and development on teachers’ productivity”, Vol 4, Issue 1.
* Russian Journal of Agricultural and Socio-Economic Sciences, “The effect of ATM Service Quality on Customer’s Satisfaction and Loyalty: An Empirical Analysis, Vol 4, Issue 89.
* Bulletin of Socail Informatics Theory and Application, “Social media and its adverse effect on academic performance of students, Vol 3, Issue 1.

### CONFERENCE/WORKSHOP/FDP’s

Participated and Presented papers on various topics in 7 National Conferences and 6 International Conferences across India.

Attended many Workshop, FDP’s, Training Programs and Seminars during the academic years to enhance my knowledge and skills.

### MAJOR ACHIEVEMENT

Won **FIRST PRIZE** in National Conference in Marketing to the Bottom of Pyramid organized by IBMRD (Institute of Business Management and Rural Development), Ahmednagar (Maharashtra) in March-2010.

### IT SKILLS

* **Packages :**MS-Office, (includes MS-Word, MS-PowerPoint, MS-Excel).
* **Language :** ‘C’ language.
* **Operating System :** Windows 2000/XP, and
* **Internet Surfing.**

**CO CURRICULAR ACTIVITIES**

* Represented my school in inter school chess competition
* Participated in various Cultural activities at college level.
* Participated in National Level paper presentation Competition.
* Won many Prizes in various events organized by different college in and around Nagpur.

**MANAGERIAL SKILLS**

* Ability to work under pressure and within prescribed time frame.
* Good Interpersonal skills and adaptability.

**HOBBIES**

 Playing chess, Listening soft music and Travelling.

**REFERENCES**

* Dr. O. M. Ashtankar (+919422821515)

Ex HoD, Department of Management Studies, KITS Ramtek

 Email: omashtankar@gmail.com

* Dr. Mrs. Asha Tiwari (+919422108830)

Associate Professor, LAD College, Shankar Nagar, Nagpur

asha\_t2008@rediffmail.com

**PERSONAL DETAILS**

**Date of Birth :**  11th January 1980.

**Gender :** Male.

**Nationality :** Indian.

**Marital Status :**  Married

**Languages Known :** English, Hindi, Marathi and Urdu.

**Permanent Address :** C/O Wakeel Khan,

 11/B, Firdous Colony Chowk, Near Baig Hardware,

 Shyam Lawn Road, Thakre Layout,

 Jafar Nagar. Nagpur – 440013 (Maharashtra) India.

**Permanent Phone No :**  0712-2580533

**DECLARATION**

I declare that the above information is true to the best of my knowledge.

**Date : - 25/06/2019**

**Place : - Erbil**

 **DR. SOHAIL IMRAN KHAN**